

## ABC Leads and Meeting Locations and Days (Area Breakfasts for Consultants)

We encourage you to join us at one of the following locations and discover valuable opportunities to perfect your craft and meet some of the brightest and most talented consultants in the Bay Area.

Hundreds of consultants attend these meetings to expand their network, learn from one another, gain additional exposure for their business, share ideas, and collaborate on challenging topics.

### Marin County

When: Meets the 4th Friday of the month  
Where: The Club at McInnis Park Golf Center, 350 Smith Ranch Rd., San Rafael, CA 94903  
Contact: Chapman, CMC®, 415.971.5746 or email him at [hchapman@baconsulting.net](mailto:hchapman@baconsulting.net)  
(No meetings in August or December)

ABC Lead: **Harry Chapman, CMC** - The Bay Area Consulting Group LLC helps CFO's who want to get more from their IT organizations but don't have the time or experience to do it themselves.

### Mid-Peninsula

When: Meets the 4th Monday of the month  
Where: Scott's Seafood, #1 Town and Country Village, 855 El Camino Real, Palo Alto, CA 94301  
(on El Camino between Embarcadero Rd and University Ave)  
Contact: Jennifer Vessels, CMC®, 650.361.1902 or email her at [emcauliffe@nextstepgrowth.com](mailto:emcauliffe@nextstepgrowth.com)

ABC Lead: **Jennifer Vessels, CMC** - Jennifer Vessels is the founder of Next Step LLC, **the** recognized resource for practical, results-oriented consulting services and training programs for growing organizations worldwide.

### Monterey Bay

When: Meets the 4th Monday of the month, 7:15 – 9:00  
Where: Marie Callenders Restaurant, 3400 Clares St. (off 41<sup>st</sup>)  
in Capitola (Santa Cruz County) 95060.  
[Directions](#)

Contact: Dave Hodgin, CMC®, 831.438.1000 or email him at [pathfinder@pacbell.net](mailto:pathfinder@pacbell.net)

ABC Lead: **David Hodgin, CMC** - Dave Hodgin is the Senior Consultant of professional management firm, Pathfinder Consulting, which has grown from its beginning in 1968 to become a builder of consulting teams designed to fill specific, clearly defined client needs. Frequent assignments include analyzing complex problems, determining feasibility, and serving as confidential advisors to business leaders. Pathfinder also includes specialized teams serving telecommunications needs and the hospital industry.

## ABC Meeting Locations and Days (Area Breakfasts for Consultants), cont'd..

### East Bay

When: Meets the 3rd Friday of the month, 7:15-9:00 am  
Where: The Buttercup Grill and Bar Street, 1000 Cotton Street, Oakland, CA  
Contact: Barbara Chan, CMC®, 510.233.0580 or email her at [inspired@barbarachan.com](mailto:inspired@barbarachan.com)  
(no meetings in August)

ABC Lead: **Barbara Chan, CMC** - Barbara Chan is the principal of Barbara Chan Consulting, which develops sustainable legacy leaders and organizations by paying attention to people, processes, planet and profit. With over 20 years of international and domestic experience, Barbara and her group work with companies large and small to assess, create alignment, take action, and get socially responsible results. E-mail [inspired@barbarachan.com](mailto:inspired@barbarachan.com) for more information.

### Sacramento

When: Meets the 2nd Friday of the month  
Where: Hilton Sacramento Arden West, 2200 Harvard Street, Sacramento, CA  
Contact: Dave Stoebel

ABC Lead: **Dave Stoebel** -

### San Francisco

When: Meets the 4th Monday of the month  
Where: Lucky Penny Restaurant, Masonic & Geary, San Francisco, CA  
Contact: Cox Ferrall, CMC®, FIMC, 415.956.5558, or email him at [cox@coxcmc.com](mailto:cox@coxcmc.com)

ABC Lead: **Cox Ferrall, CMC, FIMC** - Cox Ferrall is a seasoned sales effectiveness coach for company owners and leaders seeking greater success for their companies, their products, and themselves. His proven approach yields fast results.

### South Bay

When: Meets 3rd Monday of the month  
Where: Sagacent Technologies, Suite 280, 4320 Stevens Creek Blvd, San Jose, CA 95129  
Contact: Carl Angotti, 408.739.5046, or email him at [carl@angotti.com](mailto:carl@angotti.com)

ABC Lead: **Carl Angotti** - Carl Angotti is a project management consultant to Northern California high technology companies. He has technical expertise in a number of high technology areas, and he combines these skills with the ability to help companies improve their project management of high tech projects. He has been a consultant for more that 25 years, and strives to help clients get their products completed more rapidly, while staying within cost constraints.